

Martha Pritchard Spear, MBA  
Grant-Writing Highlights

- Successfully researched, developed, wrote, stewarded and reported on hundreds of government, foundation and corporate grants for schools, agencies and nonprofits.
- Largest grant worked on was a \$50 million USAID contract that required 27 cartons of paper when submitted in 1999.
- Experienced with NYSCA, NC-REDC, DASNY, NBRC and other state, local and Federal government grants processes.
- Secured competitive national grant of approximately \$350,000 to found new Planned Parenthood North Country surgical suite in Watertown, NY.
- At Creative Healing Connections, instituted new collaborative grant-funded programs such as a resort retreat for more than 100 veterans and their families co-hosted with a local veterans service organization.

GRANT SEEKING

“Martha has fulfilled several grants contracts for me in my role as V.P. for College Advancement at Paul Smith's College. She is a self starter, a consummate professional, exceptionally well spoken, an excellent writer, and a wonderful colleague. She is energetic in social service region-wide where, as a fellow Rotarian, I watched her expertly take the helm as president of the Lake Placid, NY Rotary. She is also a highly social and well respected member of the community, active in politics but never partisan, always giving of her time and talent. I highly recommend Martha.”

--Ray Agnew, Vice President, College Advancement, [Paul Smiths College](#)

"Martha helped us find and secure competitive grants that led us toward achieving our 25th anniversary capital campaign goals. She even took it another step by volunteering as a house party host!"

—Brad Lander, current New York City Councilmember and former Executive Director, [Fifth Avenue Committee, Brooklyn, NY](#)

“[Martha] writes exceptionally well. When she was responsible for grant proposals, Holton was always successful. She helped to secure significant grants from the E.E.Ford Foundation and Readers Digest Fund.”

--Diana Coulton Beebe, Head of School (retired), [The Holton-Arms School](#)

GRANT MAKING

“We commend [Martha’s] work ensuring the clarity of the grants process materials [for Essex County Arts Council], the efficiency by which the applications were processed, financial matters handled, promotional information images and documentation of the supported events made public, and required final reports

solicited and recorded.”

-- Charles Russell, Organizer, [Essex County Arts & Crafts Festival](#)

"Martha is beautifully organized, speedy, efficient and a great communicator. It has been a pleasure to turn the grant program management over to her."

--Sharon Reynolds, former board chair, [Essex County Arts Council](#)